Value Drivers and Solution Enablers

Reduce Procurement Function Costs
Reduce purchase order errors by creating integrated procurement documents. Streamline order processing by grouping, filtering, and downloading open demands. Improve employee productivity with intuitive requisitioning tools and business-to-consumer-like shopping experiences.

Improve Supplier Compliance (Spend Management)
Reduce maverick buying by proposing only suppliers with valid contracts as a supply source.

Improve User (Spec & Vendor) Compliance
Decrease the need for manual intervention on purchase orders through cross-catalog search capabilities that help employees find an appropriate supply source.

Increase Sourcing Savings by Enhanced Supplier Visibility
Increase insight into the supplier portfolio with classified attributes and flexible search functionality. Gain deeper insight into supplier performance through evaluation results.

Reduce Accounts Payable Error
Accelerate time to close through real-time integration with the general ledger and automated period-end functionality. Replace paper-based manual processes with automatic sending and receipt of invoice data.

Supplier Information & Master Data
- Classification and segmentation
- Supplier evaluation

Sourcing & Contract Management
- Source assignment
- Operational contract management

Operational Procurement
- Requirements processing
- Purchase order processing
- Service purchasing
- Procurement analytics
- Self-service requisitioning
- PO collaboration

Inventory & Basic Warehouse Management
- Goods issue
- Goods receipt
- Basic warehouse management
- Basic shipping
Alliance Contract Manufacturing (ACM) rides the digitization wave

- $100m revenue
- Manufacturer and distributor of precision manufacturing solutions
- 800 employees in Asia and Europe

Products
- Photonics, microwave, optics components
- Electromechanical modules
- Value added assemblies
- Kodak supplier awards

The solutions implemented so far have positively impacted all business functions throughout the value chain for ACM.

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